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IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF ARIZONA

United States of America,

Plaintiff,

vs.

David Allen Harbour,

Defendant.

Case No. 2:19-cr-00898-DLR (DMF)

**DEFENDANT DAVID A.
HARBOUR'S REPLY TO
GOVERNMENT'S RESPONSE TO
DEFENDANT'S REQUESTS FOR
JURY INSTRUCTIONS**

David Allen Harbour (Defendant) objects to the following proposed government jury instructions:

I. Defense Original Instructions (Doc. 514)

A. Intent to Defraud and Good Faith. When this instruction was proposed, the tax trial was still a jury trial. It is a special instruction related to Counts 24-26.

B. Testimony of Witnesses Involving Special Circumstances. This proposed instruction will likely be relevant in the third trial. It is not relevant in the first trial.

C. Law Enforcement Witnesses. Defendant disagrees with the government's position. Jeanette Paige, the FBI forensic accountant is, obviously an FBI agent, meaning

1 a law enforcement agent. We see no provision in the 9th Circuit Model Instruction dealing
2 with law enforcement witnesses.

3 **D. Statute of Limitations.** The Statute of Limitations has clearly expired with
4 respect to Counts 11 and 12. The government's assertion that Willson and Hill kept their
5 IRA accounts open at Harbour's direction was not the subject of any testimony in the
6 trial. Neither Hill nor Willson stated that they kept their IRA accounts open based upon
7 advice from Harbour.
8

9
10 Harbour also did not mail the Hill or Willson checks, nor did he cause them to be
11 mailed. Hill drafted, signed, and mailed her own \$255 check to pay the administrative
12 service fee on her IRA account and Willson picked up her \$7,500 check at the office,
13 drove off with it and, apparently, mailed it herself. There was nothing that compelled her
14 to mail the check.
15

16 Factually, although the government contended throughout pretrial proceedings is
17 that Hill spoke to Harbour all the time about where her money was, in trial, she stated
18 that she never spoke to Harbour about the \$81,000 NorthRock loan at all. As for
19 Willson, she was definitely complaining, often and loudly, about the fact that she had not
20 received payments on her February 2014 Canyon Road loan of \$100,000 after the FTC
21 shutdown Canyon Road just as soon as the FTC shut down Canyon Road.
22

23 Importantly, however, as we pointed out in the Rule 29(a) motion, the interest
24 April 2016 interest payment was *not* made on the 2014 Canyon Road note. The interest
25 payment was on the *substituted* November 15, 2015 HPCG Note. It was not in default. It
26 is not even discussed, let alone charged, in the SSI. Though the SOL on the November
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1 2015 Note expired in November 2021, it was never charged at all. So, there is a
2 mismatch, that is a fatal variance, between the transaction charged as fraudulent, a
3 February 2014 transaction, and the 2016 interest payment on the 2015 Note which was an
4 in interest payment and is uncharged.
5

6 Assuming *arguendo* that Harbour engineered a scheme and artifice to defraud
7 Carol Hill out of \$81,000 and Alison Willson out of \$100,000, both schemes reached
8 their fruition when the money was received. Of course, in both instances, the payments
9 were directed to companies in which Harbour did not have signature authority in the bank
10 accounts. Hill's IRS money went to NorthRock and Willson's went to Canyon Road.
11

12 The government's reliance on *United States v. Brown*, 578 F.2d 1280, 1285 (9th
13 Cir. 1978) is misplaced because that was a securities case in which the mailings were part
14 of the offering and sale of securities. By April 2016, Willson absolutely knew all was not
15 well. Her Declaration, Exhibit 676, signed under penalty of perjury, makes this
16 completely clear. In ¶ 12 of the Declaration, she stated that her interest payments ceased
17 in September 2014 and she was told about the FTC takeover of Canyon Road. In
18 November 2015, her Canyon Road loan was converted into a general business loan to
19 HPCG on which she received interest payments through April 2016. Count 11 is based
20 solely upon the \$7,500 check and nothing more. The circumstances of the payment in
21 April 2016 cannot possibly relate to the alleged February 2014 fraud (the second Canyon
22 Road loan) as the SSI contends.
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26 If the government's contention is that the April 16, 2016 \$7500 payment is part of
27 the February 2014 (second) Willson loan to Canyon Road, the statute of limitations has
28

1 run and the jury must be instructed concerning the statute of limitations unless this Court,
2 as “gatekeeper” throws Count 11 out on its own. The Court has several paths to this
3 outcome because the \$7,500 interest payment was actually made on the November 15,
4 2015 HPCG Promissory Note, which is not and has never been charged as part of the
5 scheme and artifice to defraud.
6

7 However, if the payment of the \$7,500 is alleged to have been integral with the
8 February 2014 Canyon Road loan, then statute of limitations is a jury question along with
9 the requirement that the government prove beyond a reasonable doubt that the \$7,500
10 payment was in furtherance of the February 2014 scheme. Like the “in furtherance”
11 element, if the SOL is an issue of fact for the jury, the jury must be properly instructed on
12 it.
13

14
15 **E. Advice of Counsel.** Not applicable to the first trial

16 **F. Defense Theory of the Case.** Is being submitted this date.

17 **II. Defense Additional Instructions (Docs. 513 and 526)**

18 **A. Documents as Controlling.** These proposed instructions relate solely to
19 Turasky and Burg. To call either of them “unsophisticated”, when combined, as surely
20 they must be, with their advisors and counsel, does not meet the straight-face test.
21 Turasky’s and Burg’s financial and legal advisors drafted the operative documents and,
22 once signed, those documents represented the intent of the parties. The government
23 seems to be forgetting that the fraudulent conduct with which Harbour was charged in the
24 SSI was specifically that he used their Turasky’s and Burg’s funds for expenses. In other
25 words, Harbour did not tell Turasky and Burg that he was going to use their funds to pay
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1 expenses. However, the documents their lawyers drafted allowed Harbour to use the
2 money for expenses and their testimony agreed.

3 The SSI is not like a peanut shell or a hot dog wrapper for the government to
4 discard, as if it never existed, once the indictment has been returned and the case
5 proceeds. In this case, the grand jury charged that Harbour defrauded Turasky and Burg
6 because Harbour did not tell them that he was going to use their funds for expenses, the
7 government cannot simply proceed in complete disregard with what the grand jury
8 charged.
9
10

11 **E. Interpretation that Points to Defendant Being Not Guilty.** The
12 government states that this contention is legally inaccurate (without citing to authority as
13 to why or how the statement is legally inaccurate) and because we did not cite a case in
14 which the instruction had been given. The instruction proposed is from 1A Fed. Jury
15 Prac. & Instr. § 12:10 (6th ed.) (O'Malley); Section 12.10.
16

17 Unless the government proves, beyond a reasonable doubt, that
18 Defendant[s] [has] [have] committed each and every element of the
19 offense[s] charged in the indictment, you must find Defendant[s] not guilty
20 of the offense[s]. **If the jury views the evidence in the case as reasonably**
21 **permitting either of two conclusions—one of innocence, the other of**
22 **guilt—the jury must, of course, adopt the conclusion of innocence.**
[Emphasis Added]

23 Formerly Devitt & Blackmer and later Devitt & Blackmer & O'Malley, these were
24 the instructions commonly used in Federal Courts before the advent of the Circuit Model
25 Jury instructions.

26 **F. Fraud as Determined When the Conduct is Engaged In.** Counsel's
27 habit of asking witness questions that lead-off with "did he tell you" are not evidence.
28

1 Nor are questions that misstate the actual *evidence* that draw the answer “no” evidence.
2 So, in this case, there are only four human (alleged) “victims.” None of them were DNA-
3 KSQ lender/investors. We ask the Court to pause and let that sink in.
4

5 Carol Hill is NorthRock.¹ The government has introduced no evidence that
6 NorthRock received finder’s fees from KSQ nor do the NorthRock bank statements show
7 them. The KSQ-DNA finder’s fee agreement is solely between those companies.
8

9 Meanwhile, Alison Willson is associated with Canyon Road, which, according to
10 government witnesses Larry Cook and Lionel Green, had no connection to KSQ. The
11 government introduced no evidence that anyone got finder’s fees from Canyon Road.
12 And Mark Burg and Richard Turasky are OakTree. The government has introduced no
13 evidence that any finder’s fees were paid in OakTree.
14

15 Meanwhile, the regulatory complaints had nothing to do with DNA which is
16 where the \$13+ million was earned by Harbour. After puffing the case for years, the
17 government did not show that one cent of the money paid by KSQ to DNA was
18 fraudulently obtained, let alone that Harbour knew it was. And, in Canyon Road, the
19 evidence is unrefuted and irrefutable that it was the errors and omissions of Carrington,
20 the owner of the call center, “CWB,” that led to the shutdown of Canyon Road in
21 September 2014. As to the regulatory complaints, the Court will remember that Larry
22 Cook testified that the portfolios under Canyon Road that were involved in its “primary”
23
24

25
26 ¹ The \$500,000 she and her husband put in in February 2013 did go to DNA but here
27 there could have been a failure to disclose a finder’s fee because the Hills signed a
28 finder’s fee agreement themselves. Exhibit 368. Moreover, the \$500,000 is not a count in
the SSI.

1 but not sole business line, served about 1.4 million consumer lenders. If the Court looks
2 at the regulatory complaints, the count of consumer borrowers for whom the regulators
3 are speaking numbers as many as, perhaps, 9 or maybe 11. So, if we agree that the
4 regulatory complaints involve 10 complainants, the materiality is one complaint for every
5 140,000 consumer borrowers.
6

7 Moreover, the only risk involved in payday lending was the risk that the
8 government would shut it down. It is significant that, aside from Professor Manning, who
9 only provided the fine detail, Lionel Green, Larry Cook, Lisa Berges, Laura Purifoy, and
10 Richard Turasky *all* testified about Operation Chokepoint and its affect on the business,
11 including, in Purifoy's case, its effect on DNA's business. To finish up dismantling
12 counsel's argument, Jeanette Paige's testimony and her charts showing the \$13 million
13 plus received by Harbour from KSQ between 2011 and 2013 and her tracing million in
14 Canyon Road money to Harbour.
15
16

17 **G. Failure to Repay a Debt.** There was no fraud in this case. The unrebutted
18 and irrefutable evidence is that Burg's and Turasky's money, plus about \$600,000 of
19 Harbour's money was converted by PAIF in September 2016 when PAIF locked OakTree
20 out of the Green Circle bank accounts. Alison Willson's \$100,000 was lost when the
21 FTC shut down CWB and Canyon Road. Carol Hill's money was lost when KSQ was
22 forced out of business. Luckily, \$1.1 million was obtained from PAIF before it seized the
23 \$1.9 million a year later.
24
25

26 **H.** Inapplicable

27 **I.** Inapplicable.
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1 RESPECTFULLY SUBMITTED this 27th day of February 2023.

2 CHRISTIAN DICHTER & SLUGA, P.C.

3 By: /s/ Stephen M. Dichter

4 Stephen M. Dichter

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9 **CERTIFICATE OF SERVICE**

10 I hereby certify that on February 27, 2023 I electronically transmitted the attached
11 document to the Clerk's Office using the CM/ECF system for filing and for transmittal
12 of Notice of Electronic Filing to the following CM/ECF registrants:

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